EMPIRE STATE PRODUCERS EXPO

Trade Show for Vegetable Grower, Small Fruit and Marketer

TRADE SHOW • EDUCATION • NETWORKING

Empire State Producers



Oncenter Syracuse

800 South State Street Syracuse NY 13202

 Host Hotel – Marriott Syracuse Downtown 100 E Onondaga St. Syracuse NY 13202 315-474-2424

January 23 & 24 2024

EMPIRE STATE PRODUCERS EXPO - GENERAL INFORMAT

Sponsorship opportunities for the Expo are available. We can help your company customize your sponsorship support.

Your company's support for the fruit & vegetable growers of New York State is greatly appreciated and important to the Expo. Thank you!

CONFERENCE SCHEDULE

Conference registration starts at 7:30 a.m. each day. Educational sessions are generally from 9 a.m. to 5:00 p.m. on Tuesday and 9 am to 3pm Wednesday, with lunch breaks. Free coffee and tea will be available in the trade show area from 7:30 a.m. until 3:00 p.m. each day. All registered conference attendees have a name badge and are checked at the trade show door. Conference sessions run concurrently, with the following anticipated schedule:

Monday, January 22 Trade Show Set-Up (times will be scheduled) Tuesday, January 23 Trade Show Open 8 a.m. - 5 p.m.

Wednesday, January 24 Trade Show Open 8 a.m. - 2 p.m. Vendor Breakfast 7am

LITERATURE TABLE

Please contact the NYSVGA office to request a literature table order form.

DECORATING COMPANY

The official trade show contractor is the Oncenter. We will send more info as the show gets closer. Call them for shipping and other special booth decorations. The decorator kit will be sent with your booth confirmation at a later date.

ELECTRICITY AND INTERNET SERVICES

Electric service is available. The sign up form will be sent with your booth confirmation at a later date. Internet service will be available at no charge courtesy of the show. Passwords can be obtained at the show.

SET UP AND DISMANTLING

Set up will be from 12 p.m. - 6 p.m. on Monday, January 22. Each exhibitor will be given specific move in times. Unloading vehicles inside is limited to 15 minutes and then must move vehicle from the building. The trade show will reopen by 7 a.m. on Tuesday, January 23. All exhibits must be in place by 8 a.m. on Tuesday, January 23 (see back of contract for late set-up policy). All equipment must fit thru 12x12 overhead door. Flooring must be cover if putting equipment on it. Trade show exhibits may be dismantled starting at 3 p.m. on Wednesday, January 24.

TRAILER PARKING

Designated areas will be available for parking your trailer.

OFFICIAL HOTEL

The official hotel for the Empire State Producers Expo is Marriott Downtown Syracuse

Marriott Downtown - Located at 100 E Onondaga St Syracuse NY 13202. Contact the Marriott at 315-474-2424

Questions? Please contact:

Education, Sponsorships & Association Information

NYS Vegetable Growers Association 8351 Lewiston Rd #3-304, Batavia, NY 14020

Phone: 585-993-1767 • Fax 518-677-1865

email: nysvegetablegrowers@gmail.com

PREVIOUS 2019 EXHIBITORS

Adams County Nursery, Inc.

Advanced Ag East

AFCO / ZEP

Ag BioTech

Agri-Dynamics

Aqua Q

Arctic Refrigeration Co

Arthur Carroll Insurance Agency

Atago USA, Inc

BASF - We Create Chemistry

Baver

BDI Machinery Sales Inc

Bejo Seeds Inc.

Brookdale Farm Supplies

Carolina Eastern Vail

Casters Sawmill Inc

Cazenovia Equipment Co

Certis USA

Christmas Tree Farmers Assoc. of NY

Clifton Seed Company

Cornell Pesticide Management Education Program

Cornell University RMA Crop Insurance Education Program

Country Folks Grower

CropCare

Cuff Farm Services

Daylight Savings Company

Decade Products

Drape Net North America Empire Drip Supply LLC

Empire Tractor

Energy Panel Structures

Evans Manufacturing Co., LLC

Farm Family Insurance Company Farmer's Choice Foods

Fedco

Film Organic

Financial Service Partners

Finger Lakes Community Health

Finger Lakes Trellis Supply

First Products Inc

FMC Agricultural Solutions

Food Bank of Central New York

Fresh QC - VirtualOne Harvest Management Software

Gowan USA

Gowoon Film LLC

GreenStar

Griffin Farm Equipment

Grimes Horticulture

Growers Mineral Solutions

Gutter Logic of NY

Harris Moran Seed Company

Harris Seed

Hillside Cultivator Co. LLC

Huron Fruit Systems

Infaco - Mobile Repair Service

IPM Laboratories. Inc

Java Farm / CIMA

Johnny's Selected Seeds

Kube Pak Growers of Fine Plants

Kult Kress LLC

LaGasse Works, Inc.

Lambert Peat Moss LandPro Equipment

LEAD NY, Cornell University

LeafFilter North of New York, LLC

Mabie Bros., Inc

Maier Farms

MANA / ADAMA

Marrone Bio

Martin's Outdoor Power Equipment

Mas Labor

Miller Chemical and Fertilizer LLC

Monosem Inc

N.M. Bartlett Inc & Provide Agro Corp.

New York Farm Bureau Member Services Inc

Niagara Label

NOFA-NY Certified Organic, LLC

Nourse Farms, Inc

NutriAg U.S.A., Ltd.

NY Farm Viability Institute

NY State of Health

NYS Berry Growers Association

NYS Department of Agriculture & Markets

NYS Department of Agriculture & Markets - Farm Products

NYS Department of Agriculture & Markets - Food & Nutrition

NYS Department of Agriculture & Markets - Produce Safety

OESCO, Inc

Onset

Organix Solutions

Packaging Corp. of America

Paradise Energy Solutions

Portage & Main Boilers / Polar Furnace Power Brushes

Quality Fresh LLC

R.E. & H.J. McQueen

Restaurant Profit Systems

Rupp Seeds Inc

S.I. Distributing

Sakata Seed America

Seedway, LLC

Shawnee Canning Co. Inc

Siegers Seed Comany

Skyview Fencing & Pole Barns Stanley Paper Co., Inc

Stokes Seeds, Inc

Superior Fruit Equipment

Surpass Chemical Co

Syngenta

Tew Mfg Corp

The Fertrell Company

TIMAC Agro USA

Trece, Inc

TriEst Ag Group, Inc

Upstate Tractor & Mower

USDA Farm Service Agency

USDA, NASS, NY Field Office

Valent USA

Van Ernst Refrigeration

Wafler Nursery

Weeks Roses

White's Farm Supply, Inc Wilson Orchard & Vineyard Supply

WP Innova - Airflow

Zenport Industries

EMPIRE STATE PRODUCERS EXPO - SPONSORSHIP INFORMATION

Sponsorship is a great way to provide support for the Expo as well as a very visible way to show support and commitment to your customers' industry. There are a variety of ways that your company may choose to sponsor part of the Expo. The sponsorship request form has all of the information your company needs to be an integral part of the Expo through sponsorship. To take full advantage of sponsorship benefits, you must fill out the Sponsorship Request Form and Industry Speaking Spots Form and return them to the NYSVGA office before stated deadline.

WHAT'S YOUR LEVEL?

COFFEE BREAK- \$200

Coffee Break Sponsors will have their Company name displayed on signage by the coffee break in the Trade Show.

BRONZE LEVEL- \$250

Sponsor will receive Company name recognition in the registration area, Company name recognition at the door of **ONE** session, Company name recognition in the NYSVGA-Newsletter Expo Edition Deadline for newsletter is December 1, 2024.

SILVER LEVEL- \$500

Sponsor will receive: Company name recognition in the registration area, Company name recognition at the doors of **TWO** sessions, Company name recognition in the NYSVGA-Newsletter Expo Edition, one complimentary Expo registration. Deadline for newsletter December 1, 2024.

GOLD LEVEL- \$1,000

Sponsor will receive Company name recognition in the registration area, Company name recognition at the doors of **FOUR** sessions, Company name recognition in the NYSVGA-Newsletter Expo Edition, two complimentary Expo registrations. Deadline for newsletter is December 1, 2024

PLATINUM FARMER LEVEL- \$2,000

Sponsor will receive: Company name recognition in the registration area, Company name recognition at the door of their session, Company name recognition in the NYSVGA-Newsletter Expo Edition, four complimentary Expo Registrations, a free ad in the NYSVGA-Newsletter Expo Edition. Deadline for newsletter is December 1, 2024.

AFTER HOURS NETWORKING SPONSORSHIP OPPORTUNITIES

Contact Jessica for more information (518) 441-8809 or nysvegetablegrowers@gmail.com

Additional sponsor opportunities are available for your company.

Please see the sponsorship form for details!

Deadline for your company's sponsorship information to be listed in the 2024 New York State Vegetable Growers News-Expo Edition is December 1, 2024.

All forms (the Sponsorship Request Form and the Speaking Spots Form) must be returned to the NYSVGA office by December 1, 2024. See forms for address and contact information.

EMPIRE STATE PRODUCERS EXPO - SPONSORSHIP REQUEST FORM

PLEASE ACCEPT THIS DONATION: (Circle One)

Coffee Break - \$200 Bronze Level - \$250

Silver Level - \$500 Gold Level - \$1,000 Platinum Farmer Level - \$2,000

Promotional Sponsor- \$500 AV Sponsor- \$1000 Networking Event - \$1,500

Raffle Donation Items for After Hours Networking Event Vendor Breakfast Sponsor-\$1800

Venue Sponsor- \$2500

Company:

PLEASE DIRECT OUR DONATION TO:

Cabbage General Session Snap Beans / Peas

Cucurbits Greenhouse / Tunnels Soil Health

Direct Marketing Small Fruit Sweet Corn

General Conference Fund
Onions

TO BE A SPONSOR PLEASE CONTACT NYS Vegetable Growers Association, Inc. 585-993-1767 • nysvegetablegrowers@gmail.com

Phone:	Email:
	r more receive complimentary Expo Tickets, to claim your tickets consult the mation form and fill out the below request appropriately.
Producer Sponsor Extra Ticke	
Name & Title:	
Sponsor Three Extra Tickets	
Name & Title:	
Name & Title:	
Name & Title:	

INDUSTRY SPEAKING SPOTS & BREAKFAST SIGN UP

WHATS NEW IN THE INDUSTRY?

Dear Exhibitor/Sponsor,

We've set aside time each day for you to talk briefly to attendees about what is NEW from your company for the coming season. These speaking opportunities are scheduled at different times in many of the educational sessions. This is a great opportunity for you to highlight new products/services for your company!

You have a maximum of two minutes per session. Only information on new products or services should be presented. Direct people to your booth for more information. No A/V equipment can be used during your presentation. You must fill out and return this form before January 1, 2024 to take advantage of this offer. This is first come, first served (max 4 per session).

In the event of open time slots, a sign up sheet will be at the show if you wish to speak.

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Company N	ame	
Yes,		will have guests at breakfast.
•	•	pany is planning to attend. Thank you!
* REMINDER! The is scheduled for Wednesday, Januar		tors Complimentary Breakfast
Questions? Contact NYS Vegetable	e Growers Association	n 585-993-1767 or nysvegetablegrowers@gmail.com
		Email:
Company:		
Name & Title:		
Snapbeans	Tomatoes	
Cucurbits	Soil Health	
Greenhouse and High Tunnels	Soil Fertility	Small Fruit
Cabbage	Onions	Sweet Corn

* Please return Sponsorship, Industry Speaking Spots and Breakfast Form to NYS Vegetable Growers Association: nysvegetablegrowers@gmail.com • Fax - 518-677-1865

Oncenter floor map- coming soon!



THE BECKER FORUM

Monday, January 22, 2024 • 8:30-5pm Oncenter Syracuse 800 South State Street. Syracuse NY 13202

Becker Forum will focus on agricultural labor issues amid changing times and many issues that producers need to understand. New laws that govern minimum wage and overtime will be on the agenda, including strategies that growers can use to control costs and stay in compliance. Collective bar-gaining and unionization will also be important topics for growers to understand and manage, specific rules apply to how employers can talk with employees about collective bargaining efforts. Federal and state legislative updates will be addressed. A grower panel will bring practical insights to help other growers become more effective human resource managers.

Don't miss the premier ag labor event in the Northeast!

For more information:

(585) 993-1767 • ww.nysvga.org • nysvegetablegrowers@gmail.com



EXHIBITORS CONTRACT

EMPIRE STATE PRODUCERS EXPO JANUARY 23-24, 2024

TUESDAY 8AM-5PM • WEDNESDAY 8AM-3PM •

Oncenter Syracuse-800 South State Street. Syracuse NY 13202

Brought to you by The New York State Vegetable Growers Association

Show Manager: Jessica Johnson 585-993-1767 or 518-441-8809 • Fax 518-677-1865 • www.nysvga.org • e-mail NYSVegetablegrowers@gmail.com

	l Through November 15, 2023	, <u> </u>				lovember '	,
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Please completely fill out, SIGN AND RETURN TO our office

MAKE CHECK PAYABLETO: NYS Vegetable Growers Association and MAIL WITH CONTRACT TO:

NYS Vegetable Growers 8351 Lewiston Rd #3-304 Batavia, NY 14020 OR FAXTO: 518-677-1865

EXHIBITOR TERMS AND CONDITIONS

GENERAL

- 1. CONFERENCE MANAGEMENT The word "Management" as used here, shall mean New York State Vegetables Growers Association, Inc. or its officers or committees or agents or employees acting for them, in the management of the conference.
- 2. ELIGIBLE EXHIBITS The management reserves the right to determine the eligibility of any company or product for inclusion in the Conference.

HOURS & ADMISSION

- 1. SHOWHOURS The exhibit area will be open to the visitors from 8:00 am to 5:00 pm on Tuesday, 8:00 am to 3:00 pm Wednesday.
- 2. ATTENDANCE Management shall have the sole control over admission policies. All persons visiting the exhibit area, including exhibitor representatives, will be required to register for the conference and wear a nametag. All trade show booths must be staffed.
- 3. ADMITTANCE DURING NON-SHOW HOURS Without permission from management, exhibit representatives will not be permitted in the exhibit area between 6:30 p.m. and 7:00 a.m. on show days.

INSTALLATION OF EXHIBITS:

- 1. PAYMENT-COST OF SPACE Inside space will be sold as 10'x10', see front for full details. Open floor spaces old by sq. ft. A deposit is due with contract as per conditions on front. All exhibitors must be paid in full as per conditions on front before set up will be allowed.
- 2. DECORATOR The show has retained Great Lakes Events to serve as the exhibit decorator. Because of set-up schedules and possible bonding requirements, management requests that all exhibitors use the services of the appointed decorator. Additional decorations, furniture, floor coverings, fixtures and exhibit accessories (other than those provided by management) may be ordered through the decorator.
- 3. INSTALLATION AND DISMANTLING Installation of booth exhibits will be from 12 pm to 6:00 pm on Monday, January 22, 2024. The trade show area will reopen by 7:00 am on Tuesday, January 23, 2024. Exhibits must be completed by 8:00 am on Tuesday January 23, 2024. No exhibitor will be allowed to remove his exhibit or any essential part of it before 3:00 pm on the last Conference day. The hours for dismantling and removing the exhibits are 3:00 pm to 5:00 pm. Exhibitors shall be liable for all storage and handling charges resulting from leaving material in the exhibit area after 5:00 pm on the day the Conference closes.
- LABOR Installation and dismantling of exhibits must be done by exhibitors' personnel.

USE OF SPACE

- 1. MANAGEMENT AUTHORITY Management reserves the right to reject, eject or prohibit any exhibit in whole or in part, or exhibitor, or his representatives, with or without giving cause. If cause is not given, liability shall not exceed the return to exhibitor of amount of rental uneamed at the time of the rejection. If an exhibit or exhibitor is ejected for violation of these rules or for other stated reasons, no return need be made.
- 2. SOLICITING AND COSTUMES All demonstrations or other promotional activities are confined to the limits of each exhibit. Sufficient space must be provided within the exhibit to contain persons watching the demonstrations and other activities. Each exhibitor is responsible for keeping the aisles near his exhibit free of congestion due to his activities. Exhibitors' representatives wearing distinctive costumes or uniforms, or carrying banners or signs separately or as a part of their apparel shall not work in other than their own exhibit space.

- 3. DISTRIBUTION OF SAMPLES AND SOUVENIRS Samples, souvenirs, publications, etc., may be distributed by the exhibitor only from within his exhibit and are also subject to regulations of the site owner and municipality.
- 4. NOISE, ODORS, SIGNS Excessively noisy or obstructive work will not be permitted during open hours of the exhibit, nor will excessively noisy operating displays, nor exhibits producing objectionable odors, nor offensive illuminations of signs.
- 5. CONTESTS Management shall be informed in advance of games and prize drawings planned for in-exhibit operation.
- 6. FLAMMABLE MATERIALS No flammable fluids, substances or materials of any nature, including decorative materials of any nature, including decorative materials, prohibited by National, State or City Fire Regulations, may be used in any booth.
- 7. SAFETY DEVICES Exhibitor agrees to accept full responsibility for compliance with National, State and City regulations in the provision and maintenance of adequate safety devices and conditions for the operation of equipment.
- SUBLETTING- Exhibitor may not assignnor sublet his contract, or permit others to use his contracted exhibit space, without the knowledge and consent of management.
- EXHIBIT DESCRIPTION Each exhibitor will be required to submit in advance a brief description of his company's services.

LIABILITY AND CANCELLATIONS

- CARE OF BUILDING Exhibitor is liable for any damage caused to the building, standard exhibit equipment or other exhibitors' property, by him, his agents or employees. Exhibitor must submit to management by the date specified on the first page of this contract a certificate of liability insurance.
- 2. CANCELLATION Space cancelled after confirmation of assignment has been made by management will cost the exhibitor 50% of the exhibitor's total contract obligation. Cancellations must be made in writing to the management. After 1/1/24, exhibitor will relinquish 100% of contract obligation and booth space. Any exhibitor not appearing for the conference by 8 a.m. on first conference day relinquishes 100% of his contract obligation and booth space. management has the right to relocate exhibitors to comparable spaces other than those specified by the exhibitor, if deemed advisable and in the best interests of the show. Exhibitors will be notified promptly and given the option to cancel with full refund in the event that the relocation is not acceptable.
- 3. LIABILITY The exhibitor agrees with management that management shall not be responsible for any loss, damage or injury that may occur to the exhibitor or his employees, representatives or agents, or to his property, from any cause whatsoever and the exhibitor agrees to defend, indemnify and hold forever harmless the management, its employees and agents, from all loss, liability, expense and penalty, including attorney's fees, on account of personal injury or damage to property sustained by the exhibitor or by an person or persons arising out of, during, or in connection with this agreement, whether such injury or damage is due or daimed to be due by any negligence or management, its employees or any other person.
- 4. AMENDMENTS Any matters not specifically covered by the preceding rules will be subject solely to the decision of the management. These rules may be amended at any time by management, provided that amendments shall not substantially diminish the rights or increase the liability of the exhibitor.

5. HOLDHARMLESS

New York State Vegetable Growers Association it's subscribers, agents and employees harmless and agrees to defend them from any injuries or damage to any party as a result of the exhibitor's or employees negligence, attendance or participation in the exhibition.